

Incorporating: Australasian Fence Industry Association; Australian Chain Link Fencing Association; Temporary Fence Association Australasia; Spring Manufacturers Association & Wire Workers; Reinforcing Steel Manufacturers Association

THE WIRE LINK

HAS THE DIAMOND TOLERANCE CHANGED FOR CHAIN-LINK FENCING?

Recently the Association had a consumer enquiry questioning whether the aperture size of chainmesh had changed in recent years. He had purchased a roll of chainmesh and was experiencing difficulties knitting it onto the existing chainmesh fence.

The Australian Standard covering the manufacture of chain-link fabric rolls has not been reviewed or changed in recent years. The current standard is [AS2423-2002](#).

Most manufacturers of chain-link fabric produce mesh which tends to be at the top end of the allowable tolerances.

For chain-link fabric which has mesh aperture sizes of between 25x25 mm to 40x40 mm, the allowable tolerance is plus or minus 3 mm. For fabric where the aperture sizes range between 50x50 mm to 60x60 mm the allowable tolerance specified in the Australian Standard is plus or minus 4mm.

With a tolerance spread of 8 mm for 50x50 mm chainmesh, allowable under the current standard, it is not inconceivable in some cases that installers would have difficulty knitting runs of chain-link from different manufacturers when extending or repairing existing fencing.

Some members of the Association have suggested that when the standard is reviewed the tolerance could be looked at with a view to reducing the tolerance allowance. It has been suggested that modern chain-link machines can produce mesh fabric to a higher level of accuracy than may have been the case in the past.

The tolerances stated above are relevant for fabric manufactured with 2.50 mm and 3.15 mm standard and heavy galvanised wire as well as PVC coated wire fabric.

Reference [Australian Standard AS2423-2002](#).



NOTE FROM AWIA PRESIDENT 2015



Over the past few months since not being as actively involved in the day to day management of my own business, I have had the opportunity to reflect on some of the factors which contribute to making businesses successful.

Being able to supply a quality product or service, delivered at a competitive price into a market which values your product is an important factor. Another key factor successful people often mention and I have also found important over my long business career, is the emphasis a business places on networking.

Networking in its purest form is simply talking to people, making connections and developing rapport to grow your circle of influence. By developing long term relationships for mutual gain and creating lasting impressions with people, you are learning a life skill which has many applications for you both personally and for your business.

Often confused with selling, networking is actually about building long-term relationships and a good reputation over time. It involves meeting and getting to know people who you can assist and who can potentially help you in return. Networking is about sharing, not necessarily taking.

It provides a great opportunity to exchange best practice knowledge, learn about business techniques of your peers and stay abreast with the latest industry developments. A wide network of informed interconnected contacts means a broader access to new and valuable information.

In recent times many of our business owners and colleagues have found themselves time poor and their businesses are experiencing continuing shrinking profit margins. Under these pressures some have drawn back from networking activities.

Industry Associations are recognised as a valuable opportunity to network with your business colleagues. The depth of knowledge and experience within an industry group can be staggering. Networking provides endless opportunities to ask questions and receive feedback.

Attending year end social activities, regional meetings and annual conferences can open doors to new opportunities to grow your businesses.

I look forward to seeing you at some of these activities over the next year.

John Guest

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Fencing Members

- 0508 TempFence
- 1300TempFence
- AAC Temp Fence
- Aurora Fencing GC Pty Ltd
- Advanced National Services
- Advanced Steel Products Ltd
- Aim Fencing
- All Temporary Fencing
- Ambit Industries
- Anchor Wire NZ
- ARC Fences
- ATF Services
- Atlas Rodek Fencing
- Australian Security Fencing
- Australian Steel & Wire
- Barry Bond Fencing
- CAI Fences
- Carrick Hoarding Hire
- Centurion Temporary Fencing
- Chainmesh Security Fencing
- Citywide Temporary Fencing
- Coast Wire Fencing
- Crown Temporary Fencing
- Diamond Fence (Aust) Pty Ltd
- Diamond Security Fencing WA
- Discount Fencing
- Doogood Powder Coating Pty Ltd
- Downee
- Emu Wire Industries
- Fahey Fence Hire
- Fence Hire WA
- Fence It WA
- Fencescape Fencing
- Fence Works
- Fencing Australia Pty Ltd
- Fencepac
- FenceWright
- Frauenfelder Gates Pty Ltd
- Glennwire Fencing Pty Ltd
- Jackal Fencing
- JSB Fencing & Machinery Hire
- Lee Bros Fencing
- McNamara Fencing Contractors
- Olympic Fencing Pty Ltd
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- Playsafe Fencing Pty Ltd
- Protective Fencing Pty Ltd
- Ready Fence NSW
- Secura Fence and Fabrication
- SiteTech Solutions
- Superior Fences and Gates
- Supreme Fence & Gate (Aust)
- Supreme Line Fencing
- Taylor Fencing
- Temp Fenz
- Temporary Fence Hire
- The Temp Fence Shop
- Totem Fencing
- Ultracourts Pty Ltd
- Vater Distributors
- Victorian Temporary Fencing
- Visible Temporary Fencing
- WA Temporary Fencing Supplies



VICTORIAN FENCING CHAPTER REPORT

Over the last 12 months the Victorian fencing chapter has encouraged its members to advise the Association when receiving tender documents for chain-link security fencing which include ambiguities in the documents.

The most common issue identified so far is when documents call for adherence to the **Australian Standard AS1725**; however, the specification includes information which is not consistent with the standard.

These ambiguities often relate to post spacing, post diameters and wall thicknesses or wire fabric diameters.

To assist specifiers, local authorities and other stakeholders in providing documents that are consistent with the standard, we have been working to compile a series of draft specifications which will be compliant with **AS1725-10**.

It is envisaged that these specifications will cover heavy duty and light duty chain-link security fencing. It has also been suggested that there is a need for a draft specification for PVC chain-link security fencing. Confusion often arises from how PVC wire diameter is specified.

Prior to the draft specifications being circulated to specifiers, members will be asked for their input to ensure that the specifications comply with industry practice.

Brian Mullarvey
Email: brian@wireassociation.com.au



WESTERN AUSTRALIA FENCING CHAPTER

Malcolm Michael called on temporary and security fencing members when he visited Perth in July.

Malcolm discussed with our security fencing members a possible new section which could be included in the **Australian Standard AS2423**.

This Standard currently specifies the requirements and options for the manufacture of zinc or aluminium-alloy coated steel products for a broad range of products including chain-link fabric, wire netting, barbwire, welded mesh panels and field fencing fabric.

Western Australia (cont)

Since this **Australian Standard** was gazetted in 2002 the manufacture and use of 358 non-climb high-security mesh has become more common. This product is not included in **AS2423-2002**.

Malcolm also sought input from the temporary fencing members of their views on the additional bracing that may be required to adequately brace temporary fencing when shade cloth or advertising banners are attached.



QUEENSLAND FENCING CHAPTER

Secretary **Brian Mullarvey** visited temporary and security fencing members in Brisbane / Gold Coast / Sunshine Coast in April 2015.

Temporary fencing member's views were canvassed regarding the proposal to ask **Standards Australia** to review the current **Australian Standard AS4687-2007**. Directions on shade cloth panel bracing and hoarding testing requirements identified as areas needing review.

Brian has scheduled another visit to Queensland prior to Christmas.

Equipment looking for new home

Over the years a number of members have approached the Association seeking information on the availability of new and second hand wire and fencing equipment. Others having purchased new machines sought to find buyers for their existing equipment.

We have decided to reintroduce a segment in the newsletter which can put buyers and sellers in contact. Recent enquiries:

- ◇ Member seeking to purchase Helicoil machine capable of producing coils of 4mm galvanised and PVC wire.
- ◇ Member seeking to purchase a second hand roll-top weldmesh panel folder suitable for folding 2.400mm domestic fence panels
- ◇ Several regional members have made enquiries regarding availability of second hand chain-link machines

If you can assist any of these members with information or you have second hand equipment you would like to move on please contact:

richard@wireassociation.com.au



Fencing Snippets



Peter Jagminas and **Tiffany Cations**, Directors of **Secura Fence and Fabrication**, announced having purchased the established powder coating business known as **Osterley Services** in Hackham in South Australia. After 15 years providing a quality powder coating service to the fencing industry in Adelaide, **Colin and Jan Loveday** have decided to retire.

The business will trade as “**Secura Powder Coating**” under the **Jagcat (SA)** umbrella along with **Secura Fence and Fabrication**.

Tiffany Cations says that already being clients of **Osterley** “we decided to carry on the powder coating business to have access to the same quality of powder coating experienced in recent years from **Osterley**”.

Tiffany also indicated having control of the powder coating for their own products would enable them to turn over finished products in a shorter time span.

She says “being able to control the pre-treatment process is also an important factor in ensuring we can offer a better and longer lasting finish to our products”.

Secura Powder Coating will offer a coating service for fencing and gate materials, steel door frames, speakers, car parts and any steel related products. The maximum sized product that they can powder coat measures 2.4 metres and 4.0 metres.



It is envisaged that aluminium coatings will also be available in the near future.

Whilst according to **Tiffany** there are no service guarantees in the powder coating industry, clients can be assured that **Secura Powder Coating** will endeavour to ensure that clients will receive the same service and quality coating they have experienced in the past.

Further information: securaaccounts@bigpond.com



NEW SOUTH WALES FENCING CHAPTER

The NSW 358 weld mesh working group has continued with its investigations in identifying characteristics which should be included in an Industry 358 mesh specification.

In the absence of any reference to the manufacture of 358 mesh in the Australian standards **AS2423-2002**, they have turned to the International standard **EN 10223-4:2012 “Steel wire and wire products for fences”** for guidance. The uptake of specifying 358 mesh panels in applications where high security is a priority has accelerated over the last few years.

It is now a common sight to see 358 panels used to secure electrical substations, railway alignment fences, correctional facilities and other high security applications.

Members and fencing colleagues having an interest in 358 security fencing are encouraged to contact

Trevor Buwalda - tbuwalda@profence.com.au

THE LONG AND PROUD HISTORY OF WIRE MANUFACTURING IN AUSTRALIA



According to popular theory it all started in 1859 when **Thomas Austin** released 24 wild rabbits on his Barwon Park property near Geelong. Before long the demand for fencing began to soar.

The growing demand for wire netting saw **Lysaght Brothers & Company** established on the banks of the Parramatta River in Five Dock in 1884.

In 1915, while the world was at war, **Lysaght’s** Sydney Wire Mill began in-house wire-drawing with locally produced **BHP** steel paving the way for their expansion.

Six years later **Rylands Brothers (Australia) Pty Ltd.** was established near the **BHP** steel mill in Newcastle to bring the expertise of the English firm **Rylands Brothers Ltd.** in the manufacturing of wire to the Australian market.

By 1935 the **Rylands’** Newcastle wire mill was drawing wire twice as fast as the best US mills and three times faster than Britain’s best plant in Warrington. The wire drawing speed at that time was 22-23 meters per second.

Rylands’ Sydney Wire Mill designed and introduced a multi-hole wiredrawing machine using carbide tungsten dies, motorised transport and electric hoists in the 1940’s which changed the face of the industry.

BHP consolidated the Australian steel wire industry in 1958 with the incorporation of **Australian Wire Industries (AWI)**. This brought together **Lysaght Brothers, Rylands Brothers, the Wire Rope Works** and **Bullivants Pty Ltd.**

In 1966 **AWI** began developing a gas wiping process to control the zinc coating of wires. This allowed wire to be coated up to 10 times faster and the new development was announced by **AWI** at the New York Wire Convention in 1970. This process has since been widely licensed around the world.

The company **OneSteel** was created in 1999 as all of the **BHP** Long Products steel businesses including its wire manufacturing assets were floated as a separate company.

In 2015 **OneSteel** continues to manufacture a broad range of high quality bright and galvanised wires at its modern wire making plants in Newcastle NSW and Geelong Vic. These products are utilised in numerous industries both in Australia and overseas including Cable Armouring, Bedding, Chainmaking, Welded Mesh, Rural Fencing, Mechanical Springs, Mining Ropes, Concrete Reinforcing, Baling Wires, Chainwire Fencing, Hard Facing, Post Tensioned Strand, Barbed Wire, Quarrying Screens, Mining Roof Bolts and Road Barrier Strands just to name a few.

The photos below are from **OneSteel’s** Geelong Wire Mill.



Far left: The finishing end of the wire galvanising line.

Above: The recently installed wire fluid bed heat treatment furnace which replaced lead baths.



FENCING AND FRANCHISING



The demands of owning your own fencing business have increased substantially in recent years - gone are the days when a bloke with a ute can turn up, scribble out a quote, then bang up a fence and leave in a hurry.

Never before has it been more important to have a wide range of skills and knowledge when dealing with domestic and commercial clients.

Being conversant with statutory requirements such as Workplace Health & Safety, Risk Management, Environmental Management Plans, Safe Work Method Statements, Company Capability Statements, understanding building contracts, legal obligations if you employ someone to help put up the fence, is a steep learning curve for most.

This is where a franchise system, as offered by **Fencescape** Fencing can help.

“The need to be more professional in all areas of owning and running a business has never been greater. Customers have high expectations – whether that be a fencer coming to their home or meeting clients on a commercial site”, said **Tim Murray**, founding Director of **Fencescape Fencing** from his Head Office on Queensland’s Sunshine Coast.

“We provide education, information, and a support network to our franchisees, as they progress from domestic to commercial projects. This enables them to offer a high standard of service in the fencing industry” said Murray.

“Building a fence is a whole different set of skills, to running a fencing business, and we teach both so that as business owners, our franchisees are as adept at looking at Management Reports, as they are at being out on site and knowing if the fence is being constructed as per the specifications requested. We currently have 9 franchise offices around Australia” said **Murray**.

Without a formal trade or courses available to teach fencing in Australia, and as a way to fast track learning compliance details, it could be that there will be more people attracted to the successful franchise model in the years to come.



Tim Murray can be contacted:

tim@fencescape.com.au
or
0419 778 804

POOL BARRIERS - TEMPORARY FENCING

A recent meeting between the **SPASA** Victoria’s CEO **Brendan Watkins** and **AFIA** Secretary **Brian Mullarvey** identified gaps in the information available to temporary fencing hirers, installers and building surveyors as to what best practice is as far as temporary pool barriers are concerned.

The latest revision of **AS1926 – 2012 Swimming pool safety Part 1 Safety barriers for swimming pools** provides guidance for the design and construction of permanent pool barriers; however, it does not adequately cover the provision of temporary barriers used during the pool construction period.



It was decided that an industry leaflet would be compiled detailing the key safety aspects relating to temporary pool barriers.

Some of the issues already identified which would be included in the leaflet would be the

minimum barrier height, aperture sizes, relationship to non-climbable zone (NCZ), bottom of barrier above ground level, gate systems requirements, what testing regime covers temporary barriers, when are temporary pool barriers required and what, if any, permits are required prior to the installation of a temporary pool barrier.

A number of temporary fencing companies have been canvassed to seek input for this leaflet. It is important as broad a view point as possible be established on what the industry considers as best practice before this leaflet is distributed.

Members are urged to email any points they feel should be considered to:

Brian Mullarvey
Secretary AFIA

brian@wireassociation.com.au



FORTHCOMING EVENT



Nashville Tennessee USA, 12th-15th January 2016

The **54th Fencetech** brings together the industry’s leading manufacturers, distributors, contractors and specifiers to show the latest products and services in the industry.

Many of our members have attended over the years; let us know if you are interested in going.

richard@wireassociation.com.au



SECURITY HAS CHANGED SabraFence meeting THE CHALLENGE

Security over the past 10 to 15 years has changed significantly and according to **Kel Bartley**, the National Business Development Manager at **Australian Security Fencing**, Perimeter Intrusion Detection Systems

(PIDS) are still the First Line of Defence for business owners or for protecting Critical Infrastructure Sites across Australia.

ASF has been servicing the fencing needs of high end security for over 27 years. The South Windsor NSW based business has been manufacturing and supplying such products as high security 358 mesh fencings, electric fence systems and the first multi sensing transducer for perimeter detection.

The **ASF SabraFence®** system uses cutting edge technology and can be installed on any fence, wall or perimeter structure



Each of the System transducers contains a unique combination of:

- ◇ A vibration sensor which detects cutting and climbing of any fence structure.
- ◇ A temperature sensor which detects unusual changes in temperature.
- ◇ A magnetic sensor which can monitor opening and closing of perimeter gates.
- ◇ Smart patrol can record guard rounds passing each sensor and generate full reports on their attendance.

The **ASF SabraFence®** System has the sensors moulded onto the communications cable at either 3 or 5m spacings so the installation of the system is as easy as rolling out the cable and attaching it to the fence with stainless steel ties. The cable system is IP67 rated and UV stabilised and one Control Unit can handle up to 500 sensors and cover a fence line between 1.5k to 2.5k long



The system can be a permanent feature of the fence or it can be easily re-deployed to another site or expanded upon at a later date.

Full 24mths warranty, contact **Kel** at **ASF** for a quote on **(02) 45779633 or 0428 368 793**.

Temporary Fencing Bracing



It has been observed in recent months there has been a definite move in a number of areas to improve the bracing of temporary fencing when shade cloth is attached.

Many second tier hirers seem to be taking the lead from the industry leaders and paying more attention to determining what bracing is required to maintain the stability of the fence line especially in areas likely to be exposed to wind gusts and have banners or shade cloth attached.

Work continues in preparing the Association's proposal for **Standards Australia** to review the **Temporary Fencing and Hoarding standard AS4687-2007**. We would like to acknowledge the input of many members in ascertaining possible changes to the standard.

Whilst preparing our proposal it was evident current members of our **Temporary Fencing Association Australasia (TFAA)** possess certification that their fencing systems comply with the Australian standard.

However, in some cases the testing and certification was completed a number of years ago based on plain wire panels. Our leading hire companies have now had their systems tested with shade cloth attached replicating various wind loads. Recently, we have seen some national construction companies seeking certification that temporary fencing with shade cloth attached meets stability tests set out in the standard. It is expected more companies will require this certification in the future.



BOOZE-LESS CHRISTMAS PARTIES

It's only a few months to Christmas, soon a number of employers will be turning their minds to organizing the annual Christmas breakup. The work Christmas party may become an alcohol-free zone after a **Fair Work Commission** decision in which a worker was unfairly sacked for sexual harassment and telling his bosses to "f....off" after he was served unlimited drinks.

A recent article in the **Melbourne Age** suggested the **Commission** decision highlighted the need for companies to minimize the risks at Christmas parties and other out-of-hours work functions.

This includes: - restricting the amount of alcohol served; keeping to a set time for the event and considering how the employees will get home safely.

Employees of course also have a responsibility to behave appropriately at work functions. The **Fair Work Commission** has found that employers may not be in a position to insist on standards of conduct at functions if they serve unlimited amounts of free alcohol. It found an employee who sexually harassed colleagues and told his bosses to "f....off" at a Christmas party had been unfairly sacked.



FUTURE EVENTS AND EXHIBITIONS

NATIONAL

National Manufacturing Week 2016

Sydney Showground, Olympic Park, Sydney.
11th-13th May, 2016

Australia's major exhibition of manufacturing, innovation, information and inspiration.

www.nationalmanufacturingweek.com.au/visit/

INTERNATIONAL

Wire Southeast Asia 2015, 16th-18th September 2015

Bangkok, Thailand
The major wire exhibition in Southeast Asia
www.wire-southeastasia.com

Wire South America 2015, 6th-8th October 2015

Sao Paulo, Brazil
www.wire-south-america.com

SMI Metal Engineering Expo 19th-22nd October, 2015

Charlotte, North Carolina, USA
A new North American trade show for the engineered spring and precision metal component industries
www.metalingeringexpo.org

AFA Fencetech 2016, 12th-15th January

Nashville, Tennessee, USA
<http://americanfenceassociation.com/fencetech-2016/>

Wire 2016, 4th-8th April, 2016

Dusseldorf, Germany
The world's largest show for wire and tube based products, materials and machinery
www.wire.de

Bauma 2016, 11th-17th April 2016

Munich, Germany
31st exhibition for the world's leading trade fair for construction machinery, building material machines, mining machines, mesh and reinforcing machines, construction vehicles and equipment.
www.bauma.de/en

SpringWorld (CASMI), 5th-7th October, 2016

Rosemount, Illinois, USA
Major exhibition for the spring making industry in the USA.
www.casmi-springworld.org



WIRE LINK NEWSLETTER

AVAILABLE BY E-MAIL

This newsletter can be forwarded to you or members of your staff simply by sending a request and your email details to:

brian@wireassociation.com.au

Previous copies of this newsletter are available on:

www.wireassociation.com.au

then click on linked Associations – "Australasian Fence Industry Association", lastly click on "News" tag.

We would like to welcome a New Member



Anchor Wire Ltd (Anchor) manufactures a wide range of wire and steel products in Auckland, New Zealand.

Established in 1971 by **Mr Lyn Russell**, it continues as a family business over 40 years later.

The company's first product was chain-link security fencing. **Anchor** continued to expand its quality fencing range over the decades to include rural fencing, pool fencing, panel fencing, gates, automation and guarding systems.

Anchor has also been a major producer of **Welded Wire Reinforcing (WWR)** and **Anchor Steel Mesh (ASM)** since the 1970s. These materials have been supplied throughout New Zealand and the Pacific for construction and specialist engineering applications.



Many of its products are placed in major New Zealand projects, from oil installations to tourist attractions, rural stations to education sites. **Anchor Welded Wire Reinforcing** could be in your stadium floor, or its premium PVC coated chain-link fence could surround

your local school sports complex

Fencing at Waitomo Caves



Reinforcing steel and mesh at Wellington Stadium

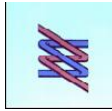
"Trusted quality" has fashioned Anchor as a preferred supplier to national and local governments as well as large private sector firms. It retains a heavy focus on quality and has engaged with the government sector on improving public procurement.

Anchor places a strong emphasis on relationships and retains accounts from its very early days. It also enjoys strong international relationships within the industry sector. These have developed from attending exhibitions throughout Europe, Asia, North America and Australasia.

Over the last 40 years **Anchor** has continued to gain efficiencies with its on-shore manufacturing. This has been central to its ISO 9001 accreditation, by retaining quality control and strong visibility on post production treatments.

Anchor looks to the future with confidence having built a strong foundation over the past 40 years.

Contact: www.anchorwire.co.nz or +64 9 266 6666



Australian Manufacturing Must Embrace Technology

With strong competition from overseas manufacturing companies, Australia now more than ever, needs to embrace emerging technologies to maintain a competitive advantage according to an article by **Bruce Minty**, Product Marketing Manager - Manufacturing at **Pronto Software** in the latest **AMTIL** newsletter.

Bruce quotes a **CSRIO** report, *Equipping Australia for the information age 2014*, detailing many businesses are significantly under-utilising modern information technologies. Only 39% of small manufacturing companies are able to accept orders by the internet, while this rises to 81% for larger companies. But by increasing their rate of technology adoption, manufacturing organisations can improve operations, benefit from increased return on investment (ROI) and be leaders of innovation.

He identifies five key trends currently influencing the manufacturing sector in Australia:

Getting smarter with data

Manufacturers have realized that just having data is no longer enough. It's about how they analyse the data that provides the valuable information staff need to improve the company.

Robotics Revolution

Robots are transforming the manufacturing industry as robots become smarter and cheaper to produce, they are able to take on more human traits and therefore perform more jobs traditionally performed by humans.

Go Mobile

Many leading manufacturers are already using mobile devices to control operations and equipment, facilitate communication and improve productivity. A key driver for companies to go mobile is to enable travelling staff to access business information wherever they are and on any device.

Manufacturing in 3D

The rise of 3D printing is transforming the manufacturing in Australia as it's much easier for businesses to produce prototypes for new products and generate short-order runs.

Moving to the Cloud

More manufacturing businesses are moving to the Cloud to house essential business systems such as CRM and financial information. It's been suggested that by moving to the Cloud, manufacturers can store critical business information in a cost-effective and safe way, whilst accessing it anywhere on any device via a web browser. Managed services delivered through a Cloud agreement optimise software upgrades and reduce the security risk and disruption to a customer's business. Another advantage claimed by using the Cloud is that it reduces the need for manufacturers to invest heavily in hardware, resources and infrastructure.

Some of our Wire Association members may consider that some of these technological developments are still in the future as far as their businesses are concerned. However, the pace of change is ever accelerating. Most of us can remember when a mobile phone was the size of a walkie talkie and weighed as much as a house brick. It's important we have a positive attitude to the changing technologies and take steps to investigate how we can integrate them into our business processes.

For more information on **Australian Manufacturing Technology:** www.amtil.com.au

REPORT FROM NEW AWIA DIRECTOR

It is now about six weeks since I took the reins from **Malcolm**. Time passes much too quickly, but we are making progress with an action plan for the coming twelve months.

We have started off the financial year with a new telephone number and a new postal address. To make contact with the AWIA easier, we have taken a 1300 number so please put it in your address books, electronic or otherwise.

It is **1300 942 500**.

Using a virtual number enables the Association to maintain a single telephone point of contact, and the telephone number it is directed to can be altered easily for when either **Brian** or I are travelling.

Given that both of us are in Melbourne, **our postal address has changed to Melbourne** also. Brian has been using **PO Box 1210G, Greythorn Vic., 3104** for a while now, so many of you will already have this address filed away. For those that don't, again **please update your records.**

The 2014 Annual Conference was held in conjunction with the **Australian Steel Institute (ASI)** last September. We recently had a debrief with the **ASI**, and it was mentioned that the presence of our small band of **AWIA** members was very important to the **ASI** for the success of their conference. Personally I found the speaker program very enlightening and with a broad coverage of topics. The **2015 ASI Conference is in Sydney from 15 – 17 September** at the Intercontinental Hotel in Double Bay. If any members wish to attend, please let me know.

We are working on plans for our next conference and details will be advised as soon as possible. There are a number of options that we are currently considering, but if you have any preferred ideas, feel free to contact me.

Christmas is also fast approaching so keep your diaries open for a late November or early December **AWIA** Christmas Party. These parties are a great opportunity to share some Christmas cheer with your friends in the industry, and perhaps even as a bonus to some of your staff members. We will try to make the venues appropriately convivial!

Richard Newbigin



Reminder

The **11th International Wire and Cable Trade Fair for Southeast Asia** will be held at the Bangkok International Trade and Exhibition Centre (BITEC) Bangkok Thailand, between **16-18 September, 2015**.

The range of products displayed at the fair includes machinery for Wire processing and finishing; Fastener technology and production; Spring making; Process technology tools: Test engineering and Environment protection.

More information: www.wire-southeastasia.com





WIRE AND SPRING MEMBERS

- Ability Works
- Ace Wire Works
- Anchor Wire NZ
- APAC Wire Technology
- Ariston Wire
- Australian Steel & Wire
- Australian Mesh
- Automatic Wire
- Bayswater Plastic Coaters
- Bekaert Singapore
- Bernhart Springs
- Better Springs
- Bliss & Reels
- Boynes Springs
- Castle International
- Fraser Hrones
- Icoa Australia
- Idee Parfait
- Industrial Engineers Spring Makers
- Jex Industries
- Jubilee Springs
- M&F Group
- Machinery Forum
- Marsh Springs & Metal Products
- Mesh Works
- Multi Slide Industries
- National Springs & Wire Products NZ
- NZ Spring Works Ltd
- One Steel Market Mills
- Quality Springs
- R.E. Walters
- S&S Springs
- S.A. Wire Ware
- Sanwa
- Smart Weld NZ Ltd
- Spring Specialists Ltd
- Stainless Steel Wire Products
- Superior Industries NZ
- Wiredex Wire Products
- Wire Mesh Industries
- Wiretainers Pty Ltd
- Wire Displays NZ

Endeavour Awards

Lifetime Achievement Category

JOHN GUEST

We are pleased to add our congratulations to **John Guest** who has recently been recognised with a **2015 Endeavour Lifetime Achievement Award** through “**Manufacturers’ Monthly**” Magazine.

John has had 43 years of involvement with his family owned business, **Jubilee Springs**.

Dating back to 1938, **Jubilee Springs** is now Australia’s longest running spring manufacturing business. **John’s** involvement commenced in 1973 when after the death of his father, he left school in year 9 to work in the family business his father had started.

During his career he has had no shortage of roles in the business, becoming a fitter and turner machinist and has since worked his way from the factory floor through to running the company.

John’s award not only recognizes his long service, it recognizes **John’s** commitment to continual innovation and the significant part he has played in the survival of his company, in an industry where many of his competitors have succumbed to the pressures of overseas competition.

His ability to look for opportunities outside the square is well known by his colleagues on the **AWIA** National Committee and also his drive and enthusiasm is legendary.

John has passion for all facets of manufacturing and we believe that he is truly a worthy recipient of this award.

For more information see

www.endeavourawards.com.au



Photo: John Guest Managing Director **Jubilee Springs** and “**Manufacturers’ Monthly**” Managing Editor **Branko Miletic**

TRAINING AWARD

Who deserves the \$2500 cash award?

We need some nominations for 2015, so please give some thought about whether any of your employees have gone above and beyond, and would be worthy recipients of this excellent prize.

A life member, and one of the original donors to the Training Fund, suggested we run a competition in the absence of any nominations, so that may be our next option. The funds are there; they are just looking for a home.

The criteria for the award can be found in the last Wire Link (check the website under the News tab if you can’t find your copy) along with how the funds can be spent.

This is a great reward for one of your employees, or even perhaps a team. Just think how it might improve morale and encourage some in-house competition.

For more information contact

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2016 International Wire and Cable Trade Fair Dusseldorf Germany 4th-8th April 2016

Wire Dusseldorf is the world’s biggest and reportedly most important forum of wire industry experts. Over 1300 international exhibitors will present current trends and tomorrow’s technologies to an expected 38,000 professional visitors.

Many of our members have attended this bi-annual event. If you have never been and would like more information contact **Richard Newbigin**.

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