

## Member Companies

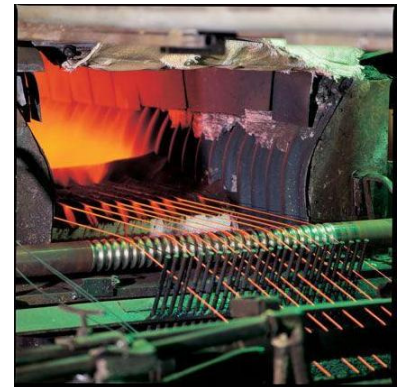
0508 TempFence  
1300TempFence  
AAC Temp Fence  
Aurora Fencing GC Pty Ltd  
Advanced National Services  
Advanced Steel Products Ltd  
Aim Fencing  
Ambit Industries  
ARC Fences  
Atlas Rodek Fencing  
Australian Security Fencing  
Australian Temporary Fencing  
Australian Temp Fence (Bris)  
Australian Temp Fence Perth  
Barry Bond Fencing  
Centurion Temporary Fencing  
Chain Mesh Security Fencing  
Citywide Temporary Fencing  
Coast Wire Fencing  
Coburg Fencing & Gates  
Crown Temporary Fencing  
Delta Secure Solutions  
Dercon Security Fencing  
Diamond Fence (Aust) Pty Ltd  
Diamond Security Fencing WA  
Discount Fencing  
Downee  
Emu Wire Co  
Fahey Fence Hire  
Fence Hire WA  
Fencescape  
Fencing Australia Pty Ltd  
Fencepac  
Fencing By O'Briens  
Frauenfelder Gates Pty Ltd  
Glennwire Fencing Pty Ltd  
Hurricane Wire Products  
Jackal Fencing  
Keena Fencing Pty Ltd  
Lee Bros Fencing  
McNamara Fencing Contractors  
Mesh Fencing Hire  
Neil Bristow Fencing  
Olympic Fencing Pty Ltd  
OneSteel Market Mills  
Otter Fencing Pty Ltd  
Playsafe Fencing Pty Ltd  
PNR Temporary Fencing Hire P/L  
Protective Fencing Pty Ltd  
Ready Fence NSW  
Ready Fence Perth  
Safeguard Fence Hire  
Superior Fences and Gates  
Supreme Fence & Gate (Aust)  
Temp Fenz  
Temporary Fence Hire  
The Fence Barn  
The Temp Fence Shop  
Ultracourts Pty Ltd  
Vater Distributors  
Victorian Temporary Fencing

# THE CHAIN-LINK

## OneSteel Invests in Quality at Geelong Wire Mill

A major capital improvement project at OneSteel Geelong Wire Mill which services the galvanised wire requirements of most OneSteel customers throughout Vic, SA, WA, Tas and New Zealand is well advanced. Mark Schmakeit - OneSteel Wire Market Manager Manufacturing tells us that a major upgrade of the galvanising plant that commenced back in November will result in increased product range capabilities whilst technology changes will provide significant environmental improvements.

A stock management and build process to cover customer requirements during the upgrade period commenced back in September across OneSteel Geelong & Newcastle Wiremills. The project is presently running on time and OneSteel expects to recommence production at Geelong during February after project completion and final commissioning work is completed. Adam Franklin - Manager Geelong Wire Mill anticipates that the new furnace component of the project will deliver a step change in wire processing consistency and capacity and allow Geelong to recommence supply of some fence wires not produced at Geelong for some years. Geelong Wiremill will continue manufacture of its range of Hot Dipped Galvanised Zinc and Zinc /Aluminium Wires and will now extend to supplying feed-wire for Chainmesh fencing customers that has previously been supplied by OneSteel - Newcastle Wiremill.

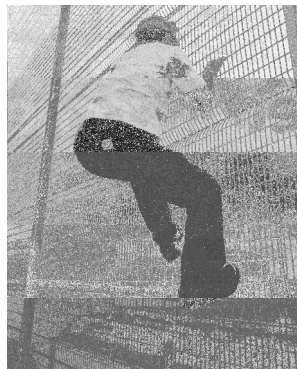


For more information contact Rohan Russell

Email [RussellR@onesteel.com](mailto:RussellR@onesteel.com)

## Something New

Changi Airport in Singapore is beefing up its security - with a thin strip of cable running around its entire 22km perimeter.



The optical fibre cable, embedded with pressure sensors, will be mounted on the existing fences.

The sensors will detect any attempts by intruders to cut through the fences or to climb over them setting off an alarm at a 24-hour control centre. The technology will be able to pinpoint any attempted break-in location to within 10m.

The system known as **AgilFence Perimeter Intrusion Detection System** also has the capability to distinguish between disturbances caused by wildlife or weather and a person trying to climb over the fence.

Further information contact: **Andrew Marshall**

Email: [andrew@bekaert.com.sg](mailto:andrew@bekaert.com.sg)

## AWIA Sponsors





## TRAFFIC CONTROL MANAGEMENT

A valuable source of information on the signage requirements and the supply of specific signs for temporary fencing projects installed on / or along public roadways are signage manufacturers and printers – **BARRIER SIGNS**.

Barrier Signs' Project Manager, John O'Gorman has provided two internet links which could be useful for some of our members.

<http://www.rta.nsw.gov.au/doingbusinesswithus/downloads/technicalmanuals/tcwsversion4/tcwsv4i2.pdf>

<http://www.rta.nsw.gov.au/doingbusinesswithus/downloads/technicalmanuals/tcwsversion4/tcwsv4section9i2.pdf>

For more information contact [john@barriersigns.com.au](mailto:john@barriersigns.com.au)  
**Mobile 0428640 968** [www.barriersigns.com.au](http://www.barriersigns.com.au)

## WESTERN AUSTRALIA FENCING CHAPTER



AWIA Director Malcolm Michael has scheduled a visit to Western Australia in the Feb / Mar period (date to be advised) to canvass Perth Councils to make the provision of temporary fencing mandatory on residential and commercial construction sites. He also intends visiting permanent fencing manufacturers and suppliers to promote the awareness of the Australian Standard for chain-link security and sporting fencing AS1725-2010.

Contact: [malcolm@wireassociation.com.au](mailto:malcolm@wireassociation.com.au)

## VICTORIAN FENCING CHAPTER MEETING



Temporary Fence Meeting & General Chapter Meeting at Tower Hotel, Hawthorn on Thursday, 29th March

Prior to the general Chapter meeting scheduled for **5.00 pm Thursday, 29th March, 2012**, it has been decided to hold a **special Temporary Fencing meeting at 3.00pm**.

Participants from all temporary fencing companies operating in the Victorian market will be invited to discuss issues that are of common interest to the industry.

At the combined Chapter meeting following the temp fence forum, implications of a recent court determination on duty of care to employees / subcontractors will be aired. It is planned to invite a legal colleague to assist us in unravelling the legal points.

Contact: [brian@wireassociation.com.au](mailto:brian@wireassociation.com.au)

## FUTURE MEETINGS

### NATIONAL COMMITTEE

**AWIA National Committee** meeting is scheduled be held on the Gold Coast on 21<sup>st</sup> February, 2012.

The agenda will include topics and the format for the next conference scheduled to be held from 30th August to 2nd September, 2012 (conference sessions on Friday and Saturday).

It is proposed to hold the 2012 conference at the Hyatt Resort at Sanctuary Cove, Gold Coast.

This will be confirmed after the February committee meeting.

## NEW MEMBER



We would like to welcome the following new member to the Association.

**AAC Temp Fence** is a new family owned and operated business servicing the needs for temporary fencing in residential and commercial environments in central Victoria.

Proprietors Tony and Arianne Cross have confirmed that their temporary fence system complies to the Australian Standard AS4687 - 2007 (a requirement to join and maintain membership of the TFAA is to install fencing systems that comply to the Australian Standard).

AAC Temp Fence's range of products can be utilized on residential and commercial sites, local council works, demolition sites and special events.

The business is located at Buninyong (near Ballarat) and aims to service the surrounding towns in the western district.

More information [tony@aactempfence.com.au](mailto:tony@aactempfence.com.au)



## NEWSLETTER NOW AVAILABLE BY E-MAIL

Save the trees, save the Association printing and postage costs.

We can forward by e-mail to your own staff should you wish.

Available in PDF format which will not clog up your e-mails.

Send request with e-mail details to:  
[brian@wireassociation.com.au](mailto:brian@wireassociation.com.au)

## FENCING INDUSTRY SNIPPETS



### NEW ACCOUNT MANAGERS FOR ARC

Tom Bishop, National Fencing Manager for ARC Fences recently announced a number of appointments to the sales staff in ARC.

**Roy Welch** has been appointed as **North Queensland Account Manager for fencing**. Roy will be responsible for sales and customer service in an area that stretches from Cairns to Gladstone and as far out to the mining areas at Mt Isa.

According to Roy "fencing companies in North Queensland have been kept busy over the last twelve months repairing wire fencing damaged in the two cyclones that devastated areas of Innisfail, Tully and Cardwell" but hopefully this season will not see a repeat of these damaging disasters.



Roy is well known in the north, having been involved in the reinforcing industry with ARC for a number of years.

Other appointments include **Ivan Cooper** and **Matthew Bowen** as **Account Managers in NSW** and **Todd Morris** in **ACT**.

Email: [WelchR@arcneo.com.au](mailto:WelchR@arcneo.com.au)

## CHANGE IN OWNERSHIP



The family owned fencing business **THE FENCE BARN** in the Brisbane suburb of Seventeen Mile Rocks has been purchased by **Fencepac Commercial**.

We would like to extend our best wishes to previous owner Prue Byrnes in her well earned retirement.

**Ian Mascord** has been appointed as Branch Manager. Ian, a Brisbane local, brings a wealth of experience with him from his previous employment in the manufacturing and construction industries.

He is looking forward to working with the Fence Barn's existing clientele as well as servicing the needs of others in the retail and commercial fencing industry.

Contact: [ian@fencebarn.com.au](mailto:ian@fencebarn.com.au)

## FENCETECH 12

American Fence Association's (AFA) FENCETECH / DECKTECH 12 will be held at Miami, Florida USA. The trade show is scheduled between 25 to 27<sup>th</sup> January 2012.

As this is the 50<sup>th</sup> Anniversary of the AFA it is expected to be a bumper tradeshow and exhibition, a number of our fencing members have indicated that they will be attending the trade exhibition and industry seminars.

AFA have extended an invitation to our members to attend a reception, including light refreshments, after the close of the trade show on 25<sup>th</sup> January to meet AFA leaders and learn more about their Association.

For more information contact Glenn Otter - **Mob 0409 856 788**  
[glenn@otter.com.au](mailto:glenn@otter.com.au)

## NOTE FROM AWIA PRESIDENT

I was elected President of the Association at the AWIA conference held at Airlie Beach in Queensland last September and am looking forward to my term in office.

The conference provided a great opportunity to inform delegates of pertinent business conditions and likely issues facing our businesses in the coming year.

The conference was well received with a good balance of work and relaxation in such a beautiful location.

We hope the guidance provided by the key note speaker Cyril Peupion, *Work Smarter – Live Better* has already been put into action and you have already cleared your desk and put your organised calendars into action for the New Year.

By all accounts the economic climate this year will present a number of challenges for our members, which will require us to *work smarter* to succeed and thrive in these conditions.

The Association will continue to represent member's interests on a wide range of industry issues ranging from representing member's interests in standard committees to improving our market presence with new and improved websites.

The date and location for the next conference has already been determined. It will be held at the **Hyatt Resort, Sanctuary Cove on the Gold Coast from the 30<sup>th</sup> August to 2nd September (conference sessions on Friday and Saturday)**.

We are keen to have as many delegates as possible participate in the conference so please note these dates in your calendar.

We are always interested to look at new topics to include in the program and any of your suggestions on topics or speakers would be very welcome.

I look forward to meeting many more of my fencing colleagues in August at the conference.

Regards

**SUSAN JUST  
PLAYSAFE FENCING**

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Phone: (02) 9771 6500







### AUSTRALIAN STANDARD AS2423 - 2002

#### COATED STEEL WIRE FENCING PRODUCTS FOR TERRESTRIAL, AQUATIC AND GENERAL USE

This Australian Standard covers wires used or converted into fabricated products, barb wire, wire netting, chain link fabric, prefabricated field fencing fabric; light welded mesh, fencing panels and specialized products for aquatic enclosures.

It has been suggested that in any future review of this Standard it would be worthwhile to consider including welded mesh security fencing, particularly 358 in this Standard.

Variations of 358 welded mesh fencing are now more frequently being installed in high security applications such as railway corridors, electrical substations, prison and correctional facilities as well as in some industrial and commercial complexes.

A number of utilities have already developed their own specifications but the Association suggests it would be

preferable for this product to be covered by an Australian Standard.

Another area where it has been suggested the Standard could be reviewed is the possible alignment to AS/NZS 4534 Appendix F, particularly with respect to the performance of Zn/Al coatings.



### ONGOING PROFILE OF NATIONAL COMMITTEE MEMBERS

#### ANDREW LEE

Andrew commenced his fencing career in 1978 at Lee Bros Fencing. Along with brother Damian and cousin Tony Wells, Andrew Lee took over the family fencing business in 1980.

Lee Bros was established in Victoria in 1948, specializing in the domestic paling fencing business. Over the years the business has evolved and now mainly specializes in servicing the industrial and commercial fencing markets.

In 1996, the company branched out into temporary fencing through Victorian Temporary Fencing (VTF) which introduced temporary fencing to the Victorian Market. Andrew headed the drafting committee that formulated the Temporary Fencing Australian Standard AS 4687 - 2007.

Andrew's experience in fencing is expansive and varies from being involved in zoo fencing projects, noise walls on the Calder highway to providing extensive temporary fencing on the Eastern Freeway project.

Andrew is the current National Chairman of the Temporary Fencing Association of Australia and was elected at the last AWIA conference as the incoming Vice President of the AWIA.

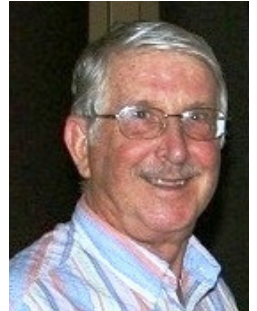
Andrew along with wife Lou and four daughters resides in Melbourne.



### SECRETARY'S REPORT

After protracted discussion, delegates at the AWIA conference at Arlie Beach in September 2011 endorsed the change in name for the permanent fencing group. The new title for the Association will be:

#### AUSTRALASIAN FENCE INDUSTRY ASSOCIATION (AFIA)



The new name will better reflect the wide variety of products and services being offered by the current membership. In recent years the membership has grown from a narrow base of chain mesh manufacturers to now encompass companies that manufacture and install chain-link, welded mesh, Colorbond, tubular and Palisade fencing as well as fence fittings and tubular pipe. Membership also includes swimming pool and tennis court fencing installers as well as rural fencing manufacturers.

Representation will be made to Standards Australia for the Association to be included on a number of Standard committees on which our members are not currently represented and which impact on our members.

Over the next six months the Association intends to conduct a campaign publicising the name change. It is intended to build recognition by government, local authorities, contractors and the general fencing industry that the AFIA is the key body representing the interests of the permanent fencing industry as well as the conduit for information on product standards and work practices.

*Brian Mullarvey*

Contact: [brian@wireassociation.com.au](mailto:brian@wireassociation.com.au)

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YET?**

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[www.chainlinkfencing.com.au](http://www.chainlinkfencing.com.au)

Click on **DESIGN AWARD**



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