

THE CHAIN-LINK

FORTHCOMING 2012 AWIA CONFERENCE

The date for the 2012 AWIA conference has been set for Thursday afternoon August 23rd to Saturday 25th 2012 at the Hyatt Regency Resort at Sanctuary Cove on the Gold Coast.

Hyatt Regency is a five-star resort inspired by the grandeur of a beautiful Queen-slander period home offering an elegant and stylish timeless design. Set in beautiful surrounds the pristine white sands of the resort's famous one acre salt-water beach pool is the backdrop to a resort filled with relaxation and sophistication.

The conference agenda this year will feature a half-day business workshop focusing on maximising sales in difficult trading conditions.



Leading business and sales training consultant **Ian Stephens**, voted by Saxtons Speakers bureau in Australia's top 20 business motivational speakers in 2011, **has been engaged as the key note speaker** and will conduct the workshop.

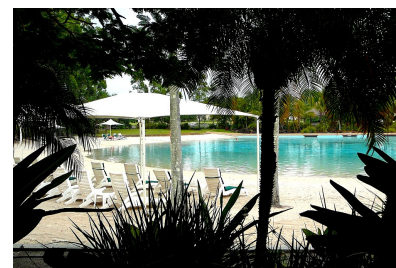
Ian will also highlight ways of building and maintaining closer relationships with your customers. He has a passion for take-away tools to ensure revenue growth.

We are also again extremely fortunate **Mark Stephens, General Manager Business Planning & Development - One Steel** has agreed to conduct a comprehensive briefing on the likely impacts of the European debt crisis and the events in China on our business climate. Mark, a highly experienced strategic planner and Business Development

Manager, will give us the benefits of his top level insight and his wide economic knowledge to assist delegates in developing their own plans to cope with the difficult business conditions and a volatile economic climate.

More information on other topics including a fencing forum on Thursday afternoon will be circulated over the next few weeks.

With an interesting partner's program being put in place, the 2012 conference is shaping up to be a memorable and informative event which you and your partner will not want to miss.



Please note the dates in your diary and calendar NOW - 23rd to 25th August 2012

NAME CHANGE - AUSTRALASIAN FENCE INDUSTRY ASSOCIATION (AFIA)

NOT A NEW FENCING ASSOCIATION

IT'S THE NEW NAME FOR THE AUSTRALIAN CHAIN-LINK FENCING ASSOCIATION (ACLFA)

Brian Mullarvey, AFIA Secretary says the name change has been brought on by the expanding membership of the ACLFA. The Association now covers a broad range of commercial fencing companies supplying and installing chain-link, welded mesh, tubular and Colorbond fencing products as well as some members being engaged in installing 358 mesh panels, Palisade and acoustic highway fencing. The new name better reflects the commercial activities of membership.

Brian Mullarvey

E-mail: brian@wireassociation.com.au

AWIA Sponsors



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WESTERN AUSTRALIA FENCING CHAPTER

Director, Malcolm Michael visited WA Councils and Local Government agencies in early May to promote the use of the Australian Fencing Standards and to

encourage Councils to stipulate the use of temporary fencing for all building sites. This is currently not a requirement in the West.

A meeting was held on the 7th of May which was attended by permanent and temporary fencing members plus a number of prospective members.

At the meeting a plan was established to collect contact details for key personnel in Local Government agencies. Material on fencing Standards is intended to be sent direct to these officers along with information on the benefits of Councils making it mandatory to install temporary fencing on residential building sites. The promotional material supplied by Andrew Lee of the Victorian Fencing Chapter was beneficial and appreciated.



VICTORIAN FENCING CHAPTER MEETING

The Victorian Fencing Chapter held their March

meeting at the Tower Hotel Hawthorn. A well-attended meeting was addressed by Michelle Dawson from M&K Lawyers on the topic of engagement of independent contractors. Michelle briefed members on the sometimes fine distinctions between being deemed a sub-contractor or an employee and alluded to some of the current tests being used to determine the relationship.

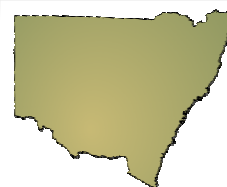
In 2004 a number of fencing members banded together to engage M&K to produce a sub-contractor agreement applicable to fence installers. The Association is exploring the need to upgrade the original documents in light of the changes to industrial law in recent years.

In her address Michelle covered areas such as sham contracting, wage and leave liabilities and unfair dismissal rights under the Fair Work Act.

Michelle is preparing more information on the reasons why fencing companies should have sub-contractor agreements in place to minimise future liabilities and this will be circulated shortly.

Rob Johnson from Elite pools gave a short update on the status of the AS1926.1 Swimming Pool Standard which is in the final stages of revision.

When the Standard is released it is intended to prepare a précis of any major changes for distribution to members.



NEW SOUTH WALES FENCING CHAPTER

The NSW Fencing Committee held its first meeting for 2012 in late

February and welcomed Frank Cucek from ARC Fencing into the group. Unfortunately a few members and two new members could not make the meeting due to business commitments.

The group was disappointed that Australian Standards recently revised AS1926 Pool Fencing Standard without them involving the AWIA who were on the previous AS1926 committee. Fortunately the Standard incorporated changes that had been raised over the years. We recommended that the AWIA write to AS to ensure AWIA is involved next time.

The NSW group is busily working at compiling a list of Councils, engineers and architects to contact via post or email of the changes to AS17125 and include the AWIA summary of the changes to the Standard.

On the TAFE Course front, the group decided to canvass associations such as the HIA and MBA to see if they will support the need for formal fencing qualifications.

NSW has endured one of its wettest March / April periods so many fencing jobs have been delayed so hopefully we get some dry weather so we can keep on fencing.

Ross Smith, Secretary

NEW MEMBER

Fencescape Fencing® specialises in the design and construction of all types of fences, gates and retaining walls. From their head office on the Sunshine Coast, Fencescape service both residential and commercial customers in S.E. Queensland and the Central coast.



The company is operated by Tim & Kerry Murray and has franchised branches covering Brisbane, Caboolture, Caloundra, Maroochydore, and soon to open, Fencescape Gladstone. There are currently about 40 employees.

"It was great to meet so many welcoming people up at Airlie Beach at the AWIA Conference last year, and I am looking forward to catching up with you all again this year" said Tim Murray.

More information: www.fencescape.com.au

Fencescape

AUSTRALIA'S NO. 1 FENCE BUILDERS

FENCING INDUSTRY SNIPPETS

Fencing Installation Training



The Association has been informed accreditation for Victorian State fencing installation course 21795VIC expired in December 2012 and unfortunately will not be re-accredited.

Since accrediting the Vic state course in 2007, a national training unit TLIS2035A - Install and Repair Fences and Gates has been developed under the auspices of the Transport and Logistics Industry Training Skills Council. The national unit covers the learning outcomes of the existing Victorian course and therefore the state course can not be re-accredited.

Holmesglen TAFE has run the fencing course on at least two occasions in recent years. The NSW fencing chapter are currently investigating the possibilities of conducting fence installation courses in Sydney.

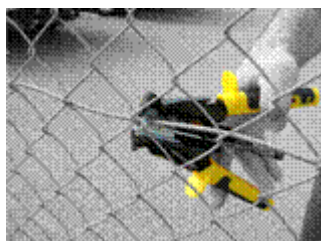
More information Ross Smith smithr@onesteel.com

Something New

Manual Clip Applicator for Chain-Link Fencing With Easy Loading Magazine

SIMES fencing fastener

Model 125 is designed to apply both galvanised and extruded plastic coated clips which meet the requirements of Australian Standard AS1725 Part 1 - Security Fences and Gates - General Requirements.



The Standard in section 3.10 states when netting clips are applied to secure chain-link fabric to support cables they are to be 2.00mm core diameter and shall be of the same coating quality as the selected chain-link fabric.

CL-25 clips are available hot dipped galvanised.

More information email: triddell@vatergroup.com



Swimming Pool Standard AS1926.1

The release of the new swimming pool Standard reported in the last newsletter has, in fact, not been released and is still in committee. Additional feedback comments are being considered prior to the promulgation of the new Standard.

It is intended to produce a précis of any major changes to the old Standard to be distributed to members involved in the supply or installation of swimming pool fencing.

Should you like a copy of the proposed précis emailed to you, please advise brian@wireassociation.com.au

NOTE FROM AWIA PRESIDENT

Dear Colleagues

Welcome to the May Newsletter for the AWIA. Preparations are well underway for our annual conference to be held at Sanctuary Cove 23-26 August 2012. Our Executive Committee has developed an exciting program to assist our member groups manage the current tough trading conditions.

The conference will start on Thursday with some group meetings and practical workshops that will be followed by drinks and dinner at a local restaurant.

The main program on Friday and Saturday will feature Ian Stephens who is currently listed as one of Australia's top business motivational speakers. Ian inspires and equips his audience with practical tools to immediately develop change and lasting results. There will also be our economic sessions and life/work balance sessions to help you manage and make the most of the things that matter in your business and personal life.

Following our AGM on Saturday we have arranged a **social** golf game and we are hoping that as many people as possible will participate for a bit of fun and relaxing afternoon. Note: Novices (including me) are welcome!

Full details on the conference will be sent through to you by email shortly - in the meantime you may like to register with Jennette on:

jennette@wireassociation.com.au and book your flights.

The AWIA Executive Committee will be holding its May meeting in Sydney on 17 May 2012. Thank you to Steve Wade and Sanwa for offering to host the meeting. Current issues to be discussed at the meeting include finalising the conference, the annual budget, finalising the new websites. If there are any issues you would like raised at the Executive meeting please contact



Malcolm on: malcolm@wireassociation.com.au

Regards

**SUSAN JUST
PLAYSAFE FENCING**

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Contact brian@wireassociation.com.au



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TRAINING FUND HISTORY

The Wire Association's training fund has its genesis in the late nineties. A group of four prominent company owners involved in the wire industry banded together to create a fund, the income from which could be used to further the technical expertise in the wire industry.

As no TAFE training course was available in Australia to provide a qualification in spring making, the then Director / Secretary of the Association, Barry Loudon and the principal instigator of the fund, Paul Hrones, turned to the UK for assistance.

A training expert was brought out and the first course held in BHP Newcastle. A subsequent training course was also held in a number of states on the making and properties of hard drawn wire.

The training committee has recently reformed and according to spokesman, John Guest from Jubilee Springs, one of the original benefactors, the purpose of the fund remains the same, to provide opportunities to run training courses that will increase the technical knowledge and expertise in the spring and wire industry.

The four contributors of the seed money for the fund were National Springs, Jubilee Springs, Fraser Hrones and Craig Gibbens of Protective Fencing.



Photo: John Guest

SPRINGS TRAINING COURSE

The AWIA training fund has confirmed dates for the Spring Makers Training course to be conducted by Mark Hayes from the UK.

The training course is to be held in Newcastle over three days on 24 - 26 July. Thank you to OneSteel for hosting the event.

The theory based course will cover all aspects of spring making - spring materials and their properties, process control, spring design and computer design, extensions and torsion spring design and prevention of spring failures.

At the time of writing we have over 30 participants registering for the course. Registration forms have been sent out so if you have not received one and would like to attend please contact Malcolm: malcolm@wireassociation.com.au



DUSSELDORF TRIP

A number of members including myself travelled to Dusseldorf, Germany to attend WIRE12 which was held in March 2012. The exhibition at Dusseldorf

Exhibition centre was spread over 17 halls covering 233,000 sq. metres.

Increased visitors this year signalled a renewed interest in the latest equipment for manufacturing. Wire workers and manufacturers are keenly aware that to remain competitive in this global market they have to possess manufacturing equipment which is labour saving as well as having the flexibility of being able to complete quick changes between jobs. The array of new models and upgraded features on many existing machines made sure there was plenty to see and take in at Wire 2012.

Exhibitors included manufacturers of wire manufacturing and finishing machinery, wire drawing and forming equipment, welding machines as well as a variety of spring making machines.

Many of the machines were not static displays but were set up in production mode. The equipment on view included the latest mesh welders used in the production of reinforcing and fencing products, so there was plenty for everyone to see.

Complementing the wire products was the tube section also showing an impressive range of equipment.

Many local AWIA equipment supply members travelled to Germany to be on the stands of their equipment manufacturers at the show giving them the opportunity to view at first hand the latest developments.

The Dusseldorf Trade show is held every two years and the next show will be between 7th to 11th April 2014.

More details on Wire 2012 will be provided in an AWIA email newsletter later this month.

More info: Contact Malcolm Michael

"The CHAIN-LINK"

is an industry newsletter publication by the Australasian Wire Industry Association Inc.

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ARBN 103 377 537

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